

Service | Project Management

We provide end-to-end project management for cloud and related IT projects. This includes onpremises, hybrid, private and public clouds, from assessment through to migration and service improvement projects.

Whether you're at the start or need someone parachuting in to get in the driving seat - we have the experience and gumption to deliver the change your business desires.

 **What**

- Project initiation and outcome setting
- End to end delivery profiling
- Full RAID management
- Change management
- User adoption and BAU onboarding management
- Matrix team management
- Project communications (plan and execution)
- Infrastructure and configuration/development project management

 **How**

- Grey Triangle delivery approach; methodical and born from a consulting background
- PRINCE2, Agile and bespoke management frameworks
- PMO incubation (as needed); give you team the structure to thrive within the project and beyond
- Cradle to grave awareness; we give consideration to legacy and new solutions at all aspects of their lifecycle
- Critical thinking applied at every stage; is this good enough and are there other ways that are more beneficial?

 **Why**

- We introduce effective awareness and management of change across the organisation
- Our focus is you business objectives and truly realising the benefits of introducing technology solutions
- Proper introduction and impact analysis of supporting/supported services (ITSM); we don't set and forget
- Iron triangle management - Quality/Features, Cost and Time; we're not rigid and we know how/where to flex the project
- We consider full end-to-end delivery lifecycle management (cradle to grave), a solution does not exist in isolation
- We take vendor agnostic approach as we don't know what solutions are the right fit for your business

 **Who**

- Our people have real world experience from technical and management perspectives
- Experience has been gained across private and public sector organisations of differing scales
- Multi industry and marketplace knowledge and appreciation allow us to bring broad perspective and fresh ideas to the table
- Project management and technical certified; don't take our word for it, we're qualified in what we do
- Our management team are well versed in managing specialist / SME talent and getting the best from their mind and time

 **When**

- Deadline driven - we know your project is important we drive to deliver on time
- We are aware of business risk and change appetite so we're considerate to the pace in which we drive the change and work with you to make sure you're entirely comfortable
- We know people have limits and we work within them so everyone sees the value of the project and enjoys the experience of delivering change

We align appropriate solution providers and plan WITH our customers a realistic roadmap to achieve desired state. Our projects are stage planned, with controlled introduction (Induction and Evaluate) and migration of service (Release and Incubate), including interdependency mapping for business functions and 3rd party involvement (Evaluate, Design and Construct).

We take a flexible approach to project management methodologies used and we will integrate to existing PMO processes where available; or create as needed. We baseline our activity on the Grey Triangle delivery approach (available on request or issued at pre-sales discussion).

Working with customers to achieve success beyond just adopting a cloud solution; introducing changes across the IT service and business to realise more value from the investment made in technology and cloud services.

 **Quality**

As part of the project management service the entire Grey Triangle approach is based on stage gates that ensure quality is demonstrated and available throughout, end-to-end, and not a consideration at the end of a tranche of effort.

Considerations are made for good project management aligned with industry standard methods in Waterfall and Iterative management and bespoke quality markers can be established as part of tailoring of our methods with our customers.

Appropriate performance of project management will be mutually agreed at incubation of the project as each customer will have a measure of 'good'.

All migration and hosting effort will technically be validated against requirements traceability matrices that have known and agreed exit criteria to ensure applications work as expected, through function or performance once hosted in cloud.

We're working to have our approach (along with other business processes) validated against the ISO9001 standard.

Our Project Management services start at £750 per day, flexibility availability in the engagement model that suits pace of project, business requirement, project requirement and budget controls.